

Leadership
Instructor: Alexandra A. Henderson, PhD (Zayed University)

Course description

In this course, students will examine and critically analyze theories and research on leadership. Students will explore leadership theories including the trait approach, skills approach, situational approach, leader-member exchange, and transformational leadership, as well as issues concerning the development of women leaders and the effectiveness of leadership styles across cultures. At the end of the course, students will be required to critically analyze their own leadership by applying theories to their own experiences.

Course textbook

Leadership: Theory and Practice, 7th Edition (International Student Edition), *Peter G. Northouse, Sage Publications, 2015*

*Other required readings will be assigned to supplement the textbook (see course schedule).

Learning objectives

By the end of this course, students will be able to:

1. Describe the major power and influence tactics available to business leaders.
2. Describe the various methods that leaders can use to motivate their employees.
3. Describe the principle leadership theories including: trait approach, skills approach, situational approach, leader-member exchange, and transformational leadership.
4. Identify approaches to managing employees by taking into account specific employee and situational characteristics.
5. Identify the benefits and challenges of promoting female leadership.
6. Identify the most effective leadership styles for specific cultures.

Assessment

Students will be evaluated at the end of the course with a take-home written assessment. For the assessment, students will be required to describe and critically analyze a personal leadership experience using theories discussed in class. A detailed rubric for the assessment will be provided to students at the beginning of the course.

Course schedule

Date	Topic	Reading
Session 1	Introduction (What is leadership? Initial evaluation of world leaders); Leader Emergence; Leadership vs Management; Power	Chapter 1
Session 2	Motivation	Bauer & Erdogan (2010) "Theories of Motivation"
Session 3	Trait Approach; Skills Approach	Chapters 2 & 3
Session 4	Situational Approach	Chapter 5
Session 5	Leader-Member Exchange	Chapter 7
Session 6	Transformational Leadership	Chapter 8
Session 7	Gender and Leadership; Culture and Leadership	Chapters 15 & 16 Additional Reading: Women and the labyrinth of leadership (HBR, 2007) Women rising: The unseen barriers (HBR, 2013)

Session 8	Conclusion (Re-evaluation of world leaders)	
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